

Jonathan Johnson

Biography

Jonathan Johnson is a business builder, a BYU law graduate, chairman of the board of Overstock.com, and most importantly, husband of Courtney Johnson and a father of five sons.

In 2002, Jonathan joined Overstock.com to head its legal department. Within three months he was the fifth member of the company's executive team. Since then, he's held various roles, including president for five years and acting CEO. In 2014, he became the chairman of the board. His leadership has significantly contributed to Overstock.com's remarkable growth from a start-up to an international business with over \$1.5 billion in annual sales. Overstock.com successfully runs on very slim gross margins (only ~18%) selling quality products and effectively keeping costs low by following the motto, "We Save Paperclips."

In the business community, Jonathan has been recognized by the Salt Lake Chamber of Commerce as "Chamber Champion", by Utah Business Magazine as the 'Sustainable Business Award Winner for Leadership on Corporate Sustainability'', and by the Utah Technology Council as "Trustee of the Year" for leadership on public policy issues.

Jonathan serves on various charitable and community boards, including the board of Governors for the Salt Lake Chamber of Commerce, University of Utah Hospital Foundation, the Utah Technology Council, and is the founding chairman of the Salt Lake Chamber Clean Air Task Force in Utah. He also created the Right to Try Foundation to help provide terminally ill patients aid in seeking new medicines.

